

Management Report

Abide Women's Health Services Inc.

For the period ended December 31, 2021



a b i d e
women's health services

Prepared by

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About Abide Women's Health Services

To provide easily accessible, culturally competent care for all women who have need with the goal of:

- Reducing infant and maternal mortality
- Reducing pre-term birth
- Reducing low birth weight babies
- Increasing breastfeeding rates
- Increasing the number of midwives and birth workers of color

*We want to get babies to term and to their first year.

Profit and Loss by Month

January - December 2021

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total	
INCOME														
Non-Profit Revenue													22,684.15	22,684.15
Restricted Revenue														0.00
Communities Foundation			15,000.00											15,000.00
Consistent Life Network					1,000.00									1,000.00
HOPES										2,750.00	2,750.00			5,500.00
Texas Women's Foundation (HGF)				10,000.00	20,000.00		5,000.00					1,695.00		36,695.00
The Muse Family Foundation								80,000.00						80,000.00
Total Restricted Revenue			15,000.00	10,000.00	21,000.00		5,000.00	80,000.00		2,750.00	2,750.00	1,695.00		138,195.00
Unrestricted Revenue														0.00
Capital Campaign (Birth Center)		528.00	520.00	200,050.00	33,908.35	2,381.06	2,967.98	32,796.15	13,351.69	2,381.60	4,744.47	2,905.00		296,534.30
Facebook Revenue	3,322.00	850.00	560.00	656.24	1,783.00	1,584.00	1,725.00	1,080.00	407.00	1,092.00	340.00	5,365.59		18,764.83
Fidelity Charitable		100.00	4,000.00								500.00			4,600.00
Individual Donations	12,150.75	6,177.99	5,908.73	5,125.19	3,013.23	11,222.75	10,475.45	17,027.05	18,849.98	14,064.45	1,190.22	40,285.90		145,491.69
Interest Income	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04	0.04		0.48
Resist/ Birth Center Equity Foundation		1,000.00												1,000.00
Website Individual Donations (PayPal Revenue)	8,458.40	11,243.25	8,235.30	12,140.10	6,084.84	7,348.52	4,992.35	4,874.30	4,830.51	4,761.30	4,858.08	4,766.50		82,593.45
Total Unrestricted Revenue	23,931.19	19,899.28	19,224.07	217,971.57	44,789.46	22,536.37	20,160.82	55,777.54	37,439.22	22,299.39	11,632.81	53,323.03		548,984.75
Total Income	23,931.19	19,899.28	34,224.07	227,971.57	65,789.46	22,536.37	25,160.82	135,777.54	37,439.22	25,049.39	14,382.81	77,702.18		709,863.90
GROSS PROFIT														
23,931.19														
19,899.28														
34,224.07														
227,971.57														
65,789.46														
22,536.37														
25,160.82														
135,777.54														
37,439.22														
25,049.39														
14,382.81														
77,702.18														
709,863.90														
EXPENSES														
Ask My Accountant										50.00				50.00
Auto														0.00
Fuel			30.72					24.80						55.52
Total Auto			30.72					24.80						55.52
Charitable Contributions			0.00		125.00							10,000.00		10,125.00
General Admin														0.00
Advertising & Marketing	430.32	430.88	351.27	660.12	200.47	387.89		275.30		1,752.23		494.07		4,982.55
Bank Charges & Fees		1.00						280.00		55.00				336.00
Birth Supplies (chuck pads, sterile items, birth stools, birth balls)		128.12												128.12
Clinic Furniture/Updates	-368.03		552.38					598.00	2,011.94	2,000.87		1,518.75		6,313.91
Collective Care (Meals, EOY Gifts)			22.73	172.86	43.28			263.04		16.22				518.13
G Suite	102.34							140.71						243.05
Legal & Accountant Fees	385.00	435.00	385.00	385.00	385.00	1,435.00	385.00	385.00	1,885.00	385.00	385.00	385.00		7,220.00
Meals & Meetings			0.54	5.00	214.33	143.43		65.46	2,283.05	1,234.34	82.20	630.94		4,659.29
Mockingbird Analytics	4,337.50	2,287.50	3,705.00	2,625.00	2,692.50	2,625.00	2,625.00	2,625.00	2,625.00	2,625.00	2,625.00	375.00		31,772.50
Office Supplies & Software	225.34	733.27	582.97	944.03	612.85	3,285.57	1,299.90	2,144.72	785.52	2,311.32	1,477.46	1,332.57		15,735.52
PayPal Fees	226.56	287.84	218.25	309.65	167.77	199.78	136.83	149.08	149.87	150.37	148.69	147.22		2,291.91
Payroll Expenses														0.00
Taxes	1,137.04	1,211.93	1,207.55	1,811.34	1,207.57	1,325.24	1,442.94	1,459.36	1,475.77	2,361.11	1,658.54			16,298.39
Wages	14,863.23	15,842.31	15,785.04	23,677.56	15,785.04	17,323.50	18,861.96	15,890.86	19,291.08	30,864.32	21,680.32			209,865.22
Total Payroll Expenses	16,000.27	17,054.24	16,992.59	25,488.90	16,992.61	18,648.74	20,304.90	17,350.22	20,766.85	33,225.43	23,388.86			226,163.61
Quickbooks	74.62	74.62	74.62	74.62	74.62	74.62	74.62	74.62	74.62	74.62				671.58
Staff Retreat										1,531.89				1,531.89
Total General Admin	21,413.92	21,432.47	22,885.35	30,665.18	21,383.43	26,800.03	24,826.25	24,351.15	30,581.85	45,287.67	28,057.21	4,883.55		302,568.06
Independent Contractors					3,500.00	3,500.00	3,500.00	4,853.12	3,625.00	4,300.44	5,375.00	3,500.00		32,153.56
Liability Insurance									887.33					887.33
Outsourced Birth Services				135.00		270.00	480.00	10.00						895.00
Payroll Expenses														0.00
Taxes												1,799.78		1,799.78
Wages												23,526.48		23,526.48
Total Payroll Expenses												25,326.26		25,326.26
Programmatic Expenses														0.00
Clinic														0.00
Advertising & Marketing										90.00				90.00
Client Care	174.00	174.00	174.00	190.00	190.00	190.00	190.00	170.00	184.07	218.04	232.68	230.00		2,316.79
Clinic Midwives	330.00							950.00	1,400.00	2,400.00	1,600.00	1,600.00		8,280.00
Clinic Supplies							81.39	42.69						124.08
Consulting/Accreditation		15,000.00												15,000.00
Rent & Lease	3,200.00		1,600.00	2,000.00	4,000.00		2,000.00	2,000.00	2,000.00	4,000.00		2,000.00		22,800.00
Ultrasounds							840.00			710.00				1,550.00
Utilities														0.00
Internet & Communications	56.83	369.84	168.92	168.92	169.92	169.92	169.92	169.92	169.92	169.92	169.92	169.92	169.92	2,123.87
Total Utilities	56.83	369.84	168.92	168.92	169.92	169.92	169.92	169.92	169.92	169.92	169.92	169.92		2,123.87
Total Clinic	3,760.83	15,543.84	1,942.92	2,358.92	4,359.92	359.92	3,281.31	3,332.61	3,753.99	7,587.96	2,002.60	3,999.92		52,284.74
Community Doula														0.00
Birth Doulas			850.00											850.00
Total Community Doula			850.00											850.00

	Jan 2021	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021	Aug 2021	Sep 2021	Oct 2021	Nov 2021	Dec 2021	Total
Education - Child Birth, Parenting & Family Classes													0.00
Education and Training	345.00	2,820.00	990.00	3,675.00	195.00	1,173.16	1,250.00	398.93	1,486.05	150.00	2,760.29	150.00	15,393.43
Educational Supplies	370.31												370.31
Total Education - Child Birth, Parenting & Family Classes	715.31	2,820.00	990.00	3,675.00	195.00	1,173.16	1,250.00	398.93	1,486.05	150.00	2,760.29	150.00	15,763.74
Total Programmatic Expenses	4,476.14	18,363.84	3,782.92	6,033.92	4,554.92	1,533.08	4,531.31	3,731.54	5,240.04	7,737.96	4,762.89	4,149.92	68,898.48
Reimbursements											1,269.35	11,994.06	13,263.41
Storage	191.00	191.00	219.00										601.00
Total Expenses	26,081.06	39,987.31	26,917.99	36,834.10	29,563.35	32,103.11	33,337.56	32,970.61	40,334.22	57,376.07	39,464.45	59,853.79	454,823.62
NET OPERATING INCOME	-2,149.87	-20,088.03	7,306.08	191,137.47	36,226.11	-9,566.74	-8,176.74	102,806.93	-2,895.00	-32,326.68	-25,081.64	17,848.39	255,040.28
NET INCOME	\$ -2,149.87	\$ -20,088.03	\$ 7,306.08	\$ 191,137.47	\$ 36,226.11	\$ -9,566.74	\$ -8,176.74	\$ 102,806.93	\$ -2,895.00	\$ -32,326.68	\$ -25,081.64	\$ 17,848.39	\$ 255,040.28

Balance Sheet

As of December 31, 2021

	Total
ASSETS	
Current Assets	
Bank Accounts	
BOA 4556 - Payroll	20,814.26
BOA 5642 - Operating	437,557.26
BOA 5843 - Investment	5,001.57
PayPal Bank	1,649.49
Total Bank Accounts	465,022.58
Other Current Assets	
Petty Cash	213.50
Total Other Current Assets	213.50
Total Current Assets	465,236.08
Fixed Assets	
IPADs	2,420.85
Leasehold Improvements	8,047.46
Signage	5,400.00
Total Fixed Assets	15,868.31
TOTAL ASSETS	\$481,104.39
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	
Federal Taxes (941/944)	-4,178.28
Total Payroll Liabilities	-4,178.28
Total Other Current Liabilities	-4,178.28
Total Current Liabilities	-4,178.28
Total Liabilities	-4,178.28
Equity	
Retained Earnings	230,242.39
Net Income	255,040.28
Total Equity	485,282.67
TOTAL LIABILITIES AND EQUITY	\$481,104.39

Statement of Cash Flows

January - December 2021

	Total
OPERATING ACTIVITIES	
Net Income	255,040.28
Adjustments to reconcile Net Income to Net Cash provided by operations:	
Payroll Liabilities:Federal Taxes (941/944)	-4,178.28
Total Adjustments to reconcile Net Income to Net Cash provided by operations:	-4,178.28
Net cash provided by operating activities	250,862.00
NET CASH INCREASE FOR PERIOD	250,862.00
Cash at beginning of period	214,160.58
CASH AT END OF PERIOD	\$465,022.58